

63rd Annual Report

for the Year 1962

SIXTY-THIRD ANNUAL REPORT - 1962

Your directors have pleasure in presenting the annual report of the Company for the year ended December 31, 1962.

INSURANCES	New business put in force in 1962 amounted to \$41,081,000. At December 31, 1962 the total amount of
	the total amount of
	business in force was \$256,838,976. In addition there were in force annuity contracts providing for total
	business in 19100 was \$250,000,010. In addition there were in force annuity contracts providing for total
	annual payments to annuitants of \$42,427 as well as group annuity contracts providing for annual
	annual payments to annual of \$42,427 as wen as group annual contracts providing for annual
	payments of \$18,743.
	payments of 410,140,

INCOME	Total income for the year was \$7,698,996 of which \$4,860,832 was premium income and \$2,592,443 was
	investment income. After deducting investment expenses the net earned interest rate was 5.53%.

POLICY BENEFITS	Benefits to policyholders and beneficiaries amounted to \$3,087,216, comprising death and disability
	claims, matured endowments, annuities, dividends and surrender values.

ACTUARIAL RESERVE	The actuarial reserve held by the Company to meet the liabilities under its insurance and annuity
	contracts was increased by \$1,703,927 to \$39,594,019.

ASSETS	The total assets of the Company increased during the year by \$2,698,995 to \$49,748,806. Invested assets
	are shown at cost or amortized value less amounts written off from time to time, and the aggregate
	value does not exceed the value prescribed by The Canadian and British Insurance Companies Act, 1932.
	등하고 하는 것 같아 살아가 하나 하다 하는 이 가는 것이 없었다. 그 사이가 되는 사이를 하는 것이 되었다. 그는 사이에 가는 사이에 가장 하는 것이 없다.

SURPLUS	The unallotted	general surplus	was increased by	y \$407,553 to	\$3,630,451.
		9			

The Report of the Company's auditors, Sherwood C. Walters and Co., is appended to the balance sheet.

On January 26, 1962 Mr. John H. Burgar retired as President. Mr. Burgar kindly agreed to continue his association with the Company as a shareholders' director.

On January 26, 1962 Mr. Herbert Pilling was elected President.

To fill a vacancy created on the Board Mr. C. A. Baines, of Toronto, was elected a shareholders' director.

H. PILLING, President

1962 TABLE OF INVESTMENTS	%
Bonds and debentures	58.45
Preferred stocks	.41
Common stocks	4.21
First mortgages on real estate	29.04
Real estate	.26
Loans on policies	5.57
Cash in banks and on hand	.55
Other assets	1.51
	100.00

THE COMPANY'S GROWTH IN BUSINESS AND STRENGTH

	1947	1952	1957	1962
Business in Force	\$87,624,261	\$126,948,620	\$176,463,903	\$256,838,976
Assets	17,387,807	26,124,995	37,571,798	49,748,806
SURPLUS AND SPECIAL RESERVES	679,233	1,170,443	3,126,219	4,830,451
TOTAL BENEFITS PAID SINCE ORGANIZATION	19,940,636	25,533,361	33,952,133	47,473,801

BALANCE SHEET, DECEMBER 31, 1962	••••••	
INVESTED ASSETS Bonds and debentures Government Municipality	7,709,17	76
Public utility Other corporation	3,661,22 5,225,20	27 05 \$29,079,329
Stocks Preferred Common		
First mortgages on real estate Real estate held for the production of income Loans on policies Cash on hand and in banks		14,446,284 131,174 2,769,600 274,997
OTHER Assets Investment income, due and accrued Net outstanding premiums Sundry	213,60	36
NOTE: Invested assets are shown at cost or amortized value, less amounts written off from time to time, and the aggregate value does not exceed the value prescribed under The Canadian and British Insurance Companies Act 1932.		
POLICY RESERVE Actuarial reserve for insurance and annuity contracts		\$49,748,806 ====================================
AMOUNTS ON DEPOSIT Including policy proceeds, dividends and other amounts OTHER OBLIGATIONS TO POLICYHOLDERS AND BENEFICIARIES Benefits in course of payment and provision for unreported death claims Premiums received in advance	\$ 356,9	2,365,121
Dividends to policyholders due but unpaid PROVISIONS FOR DIVIDENDS TO POLICYHOLDERS Dividends to policyholders payable in 1963	\$ 394,8	35 384,996 73
Other accrued profits to policyholders For increase in dividend scale OTHER LIABILITIES Commissions due and accrued	350,00	00 1,422,079
Commissions due and accrued General and investment expense due and accrued Taxes on premiums and income Sundry liabilities	43,78	33 33
STAFF PENSION AND INSURANCE FUNDS RETIRING ALLOWANCE AND ACENTS' PENSION FUND ADDITIONAL PROTECTION FOR POLICYHOLDERS AND BENEFICIARIES Reserve for general contingencies		659,597 80,683
Investment reserve General surplus Capital stock paid up \$200,000 Shareholders' surplus 63,946	1,000,00	00 51
Approved on behalf of the Board. Herbert Pilling, Director Capital Stock Authorized capital — 25,000 shares of		\$49,748,806 =========
C. A. Baines, Director STATEMENT OF REVENUE AND GENERAL SURPLU		
REVENUE for the year ended December 31, 1962 Premiums and annuity considerations Investment income (less \$96,752 expenses) Considerations for settlement annuities	\$ 4,860,83 2,592,44 68,32	3
Contributions and grants to staff pension and insurance funds Net profit on sale of securities Currency exchange	55,19 120,39 1,80	6
AMOUNTS PAID OUT OR SET ASIDE For policyholders and beneficiaries: Death and disability benefits \$836,748 Matured endowments and cash surrenders 1,810,527		
Annuities 30,849 Dividends 412,418 Provision for increase in dividends 350,000 Increase in actuarial reserve 1,703,927	\$ 5,144,46	9
Payments under settlement annuities and interest on amounts left on deposit Payments from staff pension, insurance and retiring allowance and agents' pension funds and increase therein EXPENSES:	152,27 92,67	3
Commissions \$ 331,760 Head Office, agency and other expenses 1,280,812 Directors' fees 9,009		
Premium taxes 83,127 Other taxes, licences and fees 18,518 Amount written off book value of securities	1,723,226 120,39	
Transferred to General Surplus		\$ 465,955 3,222,898
Transferred to shareholders' surplus		\$ 3,688,853 58,402
General Surplus, December 31, 1962		\$ 3,630,451
SHAPEHOLDERS' SURPLUS for the year ended December 31, 1962		P F1010
Shareholders' Surplus, December 31, 1961 Transferred from general surplus		\$ 51,016 58,402
Provision for taxes on income Dividends declared and paid in 1962	\$ 19,472 26,000	
Shareholders' Surplus, December 31, 1962 AUDITORS' REPORT TO THE POLICYHOLDERS AND SHAREHOLDERS		\$ 63,946
We have examined the balance sheet of The Continental Life Insurance Company as at December 31, 1962 a general surplus and shareholders' surplus for the year ended on that date. We have obtained all the information and Our examination included a general review of the accounting procedures of the Company and tests were may be the examination of supporting evidence to the extent we considered necessary under the circumstances. We have the Company's Actuary as to the amount and sufficiency of the Staff Pension Fund, the policy reserve and certain of holders and beneficiaries. In our opinion, the above balance sheet and accompanying statements of revenue, general surplus and shareh	explanations de of the ac- ve accepted t ther obligation	required. counting records he certificate of ns to the policy-
the financial position of The Continental Life Insurance Company as at December 31, 1962, and the results of its of that date according to the best of our information, the explanations given to us and as shown by the books of the Continents of th	perations for lompany.	the year ended

..... BALANCE SHEET, DECEMBER 31, 1962

****** BOARD OF DIRECTORS AND OFFICERS *******

HERBERT PILLING, Toronto

J. HOWARD KELLY, Q.C., Calgary

KENNETH I. LITSTER, Toronto

JAMES A. NORTHEY, Toronto
JOHN H. BURGAR, Toronto
JOHN W. MEDLAND, Toronto
NEVILLE PILLING, Chicago

W. LEO KNOWLTON, Q.C., Toronto GERALD G. RYAN, O.B.E., Montreal HON. FRANK J. HUGHES, Q.C., Toronto C. A. BAINES, TORONTO

A. S. MATHERS, B.A.Sc., Toronto

JAMES A. NORTHEY, Chairman of the Board

HERBERT PILLING, President

JAMES HUNTER, F.F.A., F.S.A., Vice-President

CEORGE R. WALLACE, B.A., F.S.A., Associate Actuary

S. J. NEWTON MAGWOOD, M.D., F.R.C.S. (C), Medical Director

GEORGE P. WINSHIP, Secretary and Treasurer DAVID A. LOGIE, M.A., F.F.A., A.S.A., Actuary VICTOR B. HANKEY, M.A., Assistant Secretary

AR02